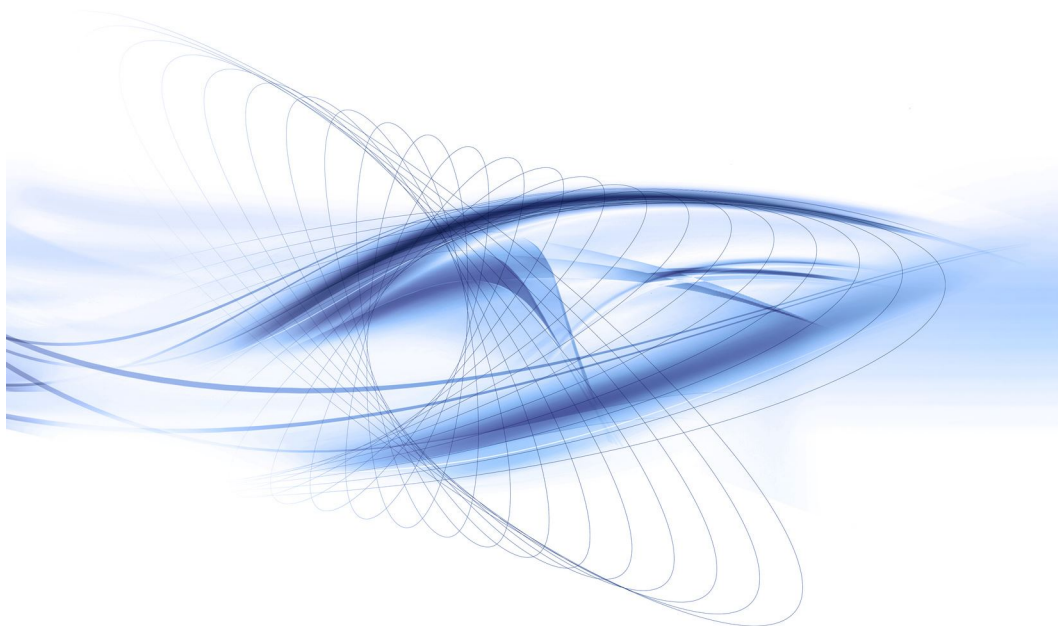




Financial Services Guide (FSG)

A guide to the services we provide and how we will work with you



Future Funds Pty Ltd

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Important



Before we provide you with financial advice, you should read this Financial Services Guide (FSG). It contains the following important information to help you decide whether to use our services:

- Who we are;
- Initial and ongoing advice we provide;
- How we are paid;
- Who to contact if you have a complaint.

About Us



Future Funds Pty Ltd, corporate authorised representative (CAR), number 235546, trading as Future Funds Pty Ltd, is authorised to provide financial services on behalf of Advice Evolution Pty Ltd.

Future Funds Pty Ltd is a leading financial services provider.

Our business was established by Grant Simpson in November 1999 and we have offices in Sydney, NSW.

We aim to educate you, our client, by providing strategies that allow you to take control of your own financial decisions.

We build relationships with you and your family to ensure we secure each generation’s financial well being.

Future Funds has three primary client types that it assists. These are our Strong Growth clients, our Near Retiree clients and our Retiree clients. Our Strong Growth clients are aged 30 to 55 and are typified by their above average approach to life. Our Near Retirees are 50 to 65 and preparing for retirement and our Retiree clients are 55 plus and are pursuing the new aspirations in their lives.

Our vision

Future Funds builds lifetime relationships with clients, based on mutual respect and sustainable operations. We are held in the highest regard by members of our community.

Our mission

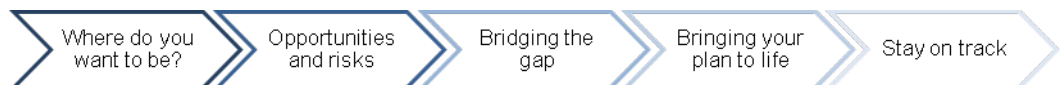
We provide lifelong financial advice to aspirational clients. Our clients recognise our advice and our processes are sensible, robust and being of great value.

Our values

Through honesty, diligence and commitment, we strive to attain mutual respect with all those we interact with. We value this as the central requirement for all long term relationships.

Our financial planning process

Everyone is different, with different circumstances, needs and goals. We treat every client as an individual, but follow a defined financial planning process, to make sure you know what to expect from us.



Identifying where you want to be

We will help you identify your financial and lifestyle goals as well as explain the services we offer that will help you achieve them. The type of advice you need could depend on your life stage, the amount of money you want to invest and the complexity of your affairs.

We will explore the range of issues that need to be addressed to meet your goals. You can then decide whether you want my advice to meet a single need or a broad range of issues.

Considering opportunities and risks

Good personal advice starts with having an understanding of your current situation. We take a close look at your current financial situation – assets, debts, income, expenses and insurance, and explore the options you could use to reach your goals.

Bridging the gap

Based on the research we have conducted, we will recommend a strategy to bridge the gap between where you are now and where you want to be.

Bringing your plan to life

We work closely with you to implement your financial plan. We help you to complete any necessary paperwork and are available to attend meetings with your accountant, solicitor and general insurer so that your strategy is implemented efficiently.

Staying on track with regular ongoing advice

Time goes on and circumstances and needs change. The final step in our advice process ensures your financial plan remains on track, by providing you with regular ongoing advice.

We design an ongoing service programme to ensure your plan remains up to date as your life changes and so you can obtain the benefits of ongoing reliable advice.

Sometimes, life takes us in unplanned directions. When you need a little extra help on top of our initial or ongoing advice, just ask us to provide you with some additional advice. We are there to help you – whatever the occasion.

About Grant Simpson

Your financial adviser, Grant Simpson (ASIC number 235929), is an authorised representative of Advice Evolution Pty Ltd.

Education and Qualifications

Adv Dip FP, Dip FP, CFP CERTIFIED FINANCIAL PLANNER[®]



Experience

With 27 years industry experience, the Diploma in Financial Planning (DFP), Certified Financial Planner (CFP) qualifications and many years dealing with High Net Worth clients, Grant adds most value for his clients in the areas of Self Managed Superannuation Funds, Corporate Superannuation, Risk Management and Investment Strategies. Grant is the Managing Director of Future Funds Pty Ltd.

Memberships

FPA

Advice we can provide

Grant can provide you with advice on the following:

Strategies

- Guidance on budgeting and goal setting
- Savings and wealth creation strategies
- Investment planning
- Superannuation planning
- Pre-retirement planning
- Retirement planning
- Estate planning considerations
- Centrelink planning
- Risk and insurance analysis
- Business succession planning
- Salary packaging advice
- Aged care accommodation
- Gearing strategies

Products

- Deposit and payment products (for example term deposits, cash management accounts and non-cash payment products)
- Retirement income streams
- Direct fixed interest
- Retail & wholesale managed investment schemes
- Socially responsible investments
- Hedge funds
- Master trust products
- Superannuation products
- Personal and group insurance
- Business succession insurance
- Margin Lending facilities

Advice Evolution Pty Ltd maintains an approved products and services list that has been researched by a number of external research houses. A diversified selection of approved fund managers is accessible through investment products on the list.

Advice Evolution periodically reviews the products on the approved list to ensure that they remain competitive with similar products which address similar client needs and objectives.

Generally, we may recommend products and portfolio administration service (PAS) which are on the approved list provided they are appropriate to your needs. However, we may, subject to Advice Evolution approval, recommend other products and PAS's where it is appropriate for you.

Recommending products and PAS's may entitle us and Advice Evolution to receive additional benefits as disclosed in the other benefits section of this FSG.

A copy of the approved list of products and services can be supplied to you upon request.

To implement our advice, we will only recommend quality products and services that are suitable for you.

Our initial advice will be provided to you in a financial plan, known as a Statement of Advice (SOA). The financial plan contains a summary of your goals, the strategies and financial products we will recommend to achieve your goals. It also provides you with detailed information about the fees, costs and other benefits we will receive as a result of the advice we have provided.

We will keep a record of any further advice we provide to you for seven years. You may request a copy of the record by contacting our office.

You will also receive a Product Disclosure Statement (PDS) if we have recommended you invest in or purchase a financial product. The PDS contains key features of the recommended product, significant benefits, risks and the fees you pay the product provider to professionally manage your investment or insurance.

You should read any warnings contained in your financial plan or the PDS carefully before making any decision relating to a financial strategy or product.

You can contact Grant Simpson directly with any instructions relating to your financial products.

We receive initial and ongoing advice fees and commission for insurance products you purchase. Your financial plan will outline all fees and commission inclusive of GST.

Initial Advice

Initial appointments with new clients are held at our cost i.e. there is no charge for the first appointment. At that first meeting, we will determine the scope of advice you require and the complexity of your financial situation. At the end of the first meeting, we will provide, in writing, an assessment of the benefits our advice may generate. This assessment will include confirmation of our initial advice fee should you choose to proceed.

Our initial advice fee covers the cost of researching and preparing your financial plan.

The initial advice agreement sets out what our initial advice will cover and how much it will cost.

Our minimum initial advice fee for personal advice requiring a Statement of Advice and recommending a single strategy is \$1,980.

Our initial advice fee range for personal advice requiring a Statement of Advice and recommending multiple strategies is \$3,960 to \$7,920 based on the number of issues you request advice on.

Where your circumstances involve additional complexities, such as SMSF advice or trust and company structures, Future Funds reserves the right to adjust this fee range subject to written client approval prior to commencing work.

Ongoing Advice

Our ongoing advice fees ensure your strategy and products are reviewed to help you take advantage of opportunities as they become available.

Future Funds Pty Ltd offers two levels of ongoing service - our Essential Service Package and our Priority Service Package. You may elect which ongoing service level, if any, you require and switch between options with 30 days' notice.

The Essential Service Package is designed for clients wanting a regular level of contact. We will complete a full review once per year to ensure your financial program is on track.

Our review service includes:

- An update of your current financial position.
- An update on the performance of your investments over the last 12 months.
- An analysis of your asset allocation.
- An analysis of the impact of any legislative / market / fund manager changes.
- Any new recommendations to maximise your outcome.

The Adviser Service Fee for the Essential Service Package is 0.88% p.a. of all included investments. A minimum fee of \$1200 p.a. applies in all cases.

Documents you may receive

Advice fees



The Priority Service Package is designed for clients wanting a higher level of ongoing contact. We will complete a full review every 6 months to ensure your financial program is on track.

The Priority Service Package includes:

- The review service as per the Essential Service Package above, conducted 6 monthly.
- A monthly update on your account balances with our own market assessment for the previous month.
- Free asset allocation / fund manager switches.
- The comfort of being part of the group contacted first when substantial changes occur (The Priority Service Package will not be offered to more than 85 clients to keep this commitment).

The Adviser Service Fee for the Priority Service Package is 1.1% p.a. of all included investments. A minimum fee of \$3600 p.a. applies in all cases.

Before providing you with ongoing advice, we will prepare an ongoing advice agreement.

The ongoing advice agreement will set out what our ongoing advice will cover, your payment method, and how much it will cost.

Additional advice

Where ad hoc advice is required, or a client is not part of an ongoing service arrangement, fees will be charged at \$396 per hour.

Payment Method & Frequency

We offer you the following payment terms:

- Bpay, direct debit (credit card or savings), cheque
- Deduction from your investment
- Ongoing advice fees may be deducted in a single instalment or in monthly or quarterly instalments.
- Ongoing advice fees may increase each year in line with the Consumer Price Index (CPI) or by a fixed amount or percentage each year. The specific amount will be agreed to by you and outlined in our ongoing advice agreement.

Commission

Commission is payable by life companies when we recommend insurance and annuity products. The commission is factored into the annual premium and may range as follows:

- From 0% to 130% of the initial premium
- Up to 33% per annum of the renewal premium.

Other Payments

Advice Evolution currently uses a number of platforms as part of their Approved Product List. As a result of managing investments on those platforms, Advice Evolution may receive Volume Bonus payments of up to 0.2% of the funds managed under the platform. Please note this payment is made by the platform provider and is not an additional cost to you. Not all of the above platforms pay the rebate as it is subject to volume conditions being met.

Advice Evolution also receives bonus payments from some insurance providers. These payments are based on lapse ratios, new business and premiums in force. These payments vary significantly and can be up to 8% of the insurance premiums. Please note this payment is made by the insurer and is not an additional cost to you.

Advice Evolution, its advisers, or any related bodies do not have any relationships or associations with any product issuer that could be expected to influence the provision of financial services.

Advice Evolution Pty Ltd will retain 2% of the gross revenue received for the recommended financial services and/or products. Advice Evolution Pty Ltd will pay Future Funds Pty Ltd 98% of the gross revenue received.

Grant Simpson has equity in Future Funds Pty Ltd and may receive capital and profit related benefits.

We may be offered or receive non-monetary benefits such as entertainment or sponsorship from some product providers at no extra cost to you. Both Advice Evolution Pty Ltd and Grant Simpson maintain a register to record the non-monetary benefits received. A copy of this register will be made available within one month of a request.

- We may participate in short term incentive programmes such as a product provider paying additional commissions during a specified period.
- Due to the temporary nature of these arrangements they have not been included in this document. Details of any short term incentives will be outlined in your financial plan.

How the advice fees are distributed

Other benefits Future Funds Pty Ltd may receive

Advice Evolution Pty Ltd has approved the distribution of this FSG.

Privacy

Future Funds Pty Ltd maintains a record of your personal information. You have the right to withhold personal information, but this may compromise the effectiveness of the advice you receive.

A copy of any recommendations made to you will be retained by Future Funds Pty Ltd for seven years. Please contact Future Funds Pty Ltd to review your file.

Advice Evolution Pty Ltd, Future Funds and Grant Simpson implement a privacy policy which ensures the privacy and security of your personal information.

Your privacy is important to us. To learn more about our collection and handling of your personal information and for details on how to access our Privacy Policy please refer to the Appendix to this FSG.

Another financial adviser may be appointed to you if Grant leaves Advice Evolution or is unable to attend to your needs due to an extended absence from the business. In these circumstances, Advice Evolution will write to you advising of the change. Your personal information will be passed on to the new financial adviser.

If you choose to appoint a new financial adviser, your new adviser will be provided access to your policy information. They will be responsible for providing you with ongoing advice relating to those policies and all future advice fees deducted from the policy/policies will be paid to your new adviser.

Professional indemnity insurance

Professional indemnity insurance is maintained by Advice Evolution Pty Ltd and Grant Simpson to cover advice, actions and recommendations which have been authorised by Advice Evolution Pty Ltd and provided by Grant Simpson. The insurance satisfies the requirements imposed by the Corporations Act 2001 and financial services regulations.

What should you do if you have a complaint?



If you have any complaints about the services provided to you, you should take the following steps:

- Contact your financial adviser and tell them about your complaint.
- If your complaint is not satisfactorily resolved within three days, please contact Advice Evolution Pty Ltd on 137 292 or put your complaint in writing and send it to:

Advice Evolution Pty Ltd
Suite 302, 20 Bungan Street, MONA VALE NSW 2103

Advice Evolution Pty Ltd will try to resolve your complaint quickly and fairly.

If your complaint has not been resolved satisfactorily, you may escalate your complaint to one of the following External Dispute Resolution Schemes listed in the following table.

Type of complaint	External complaints service
Financial advice, investments, superannuation or insurance matters	Financial Ombudsman Service (FOS) on 1300 780 808
Personal information held	The Privacy Commissioner on 1300 363 992

The Australian Securities and Investments Commission (ASIC) may be contacted on 1300 300 630 to find out which body may be best to assist you in settling your complaint.

Appendix: Privacy Collection Statement

As part of the financial planning process, we need to collect information about you. Where possible we will obtain that information directly from you, but if authorised by you we may also obtain it from other sources such as your employer or accountant. If that information is incomplete or inaccurate, this could affect our ability to fully or properly analyse your needs, objectives and financial situation, so our recommendations may not be completely appropriate or suitable for you.

We are also required under the *Anti-Money-Laundering and Counter-Terrorism Financing Act (AML/CTF) 2006* to implement client identification processes. We will need you to present identification documents such as passports and driver's licences in order to meet our obligations.

We keep your personal information confidential, and only use it in accordance with our Privacy Policy. Some of the ways we may use this information are set out below:

- Your financial adviser and Advice Evolution may have access to this information when providing financial advice or services to you.
- Your financial adviser may, in the future, disclose information to other financial advisers, brokers and those who are authorised by Advice Evolution to review customers' needs and circumstances from time to time.
- Your information is only disclosed to other parties as are necessary for us to provide our services to you. Other parties may include fund managers, life companies, other Licensees and related parties who provide services to us. In certain situations, some of the parties that we share information with may be located in, or have operations in, other countries. This means that your information might end up stored or accessed in overseas countries, including countries within the European Union, New Zealand and The Philippines.

When we send your personal information to overseas recipients, we make sure appropriate data handling and security arrangements are in place. In all such cases, we commit to making reasonable enquiries to ensure that these organisations comply with their local privacy legislation where such legislation is comparable to the Australian legislation and to comply with the key components of Australian Privacy legislation in cases where their local legislation is considered inadequate or nonexistent. In addition, we will disclose your information where we are required to by law.

- Your information may be used to provide ongoing information about opportunities that may be useful or relevant to your financial needs through direct marketing (subject to your ability to opt-out as set out in the Advice Evolution Privacy Policy).
- Your information may be disclosed as required or authorised by law and to anyone authorised by you.

Your financial adviser and Advice Evolution will continue to take reasonable steps to protect your information from misuse, loss, and unauthorised access, modification or improper disclosure. You can request access to the information your adviser or Licensee holds about you at any time to correct or update it as set out in the Advice Evolution Privacy Policy. The Advice Evolution Privacy Policy also contains information about how to make a complaint about a breach of the *Australian Privacy Principles*. For a copy of Advice Evolution's Privacy Policy visit www.adviceevolution.com.au or you can contact us.